



## OUR CAPABILITIES

*Pitcher the Opportunity*

### Pitcher Partners Transaction Services

Transactions are not an end in themselves, but part of the progress towards a goal – be it growth or exit, higher profitability, improved market share or competitive advantage.

Pitcher Partners Transaction Services Team are specialists in providing services integral to successful transactions, including takeovers, mergers and acquisitions, divestments, initial public offers (IPOs), and equity and debt raisings. These services include:

- Due diligence
- Investigating accountants' reports
- Independent expert reports
- Valuations
- Structuring advice

Pitcher Partners is also able to provide our clients with services in relation to financial modelling, forensic investigations, litigation support and related valuations and advice.

#### Due Diligence

We provide clients with invaluable skills in financial, commercial and tax due diligence. We assist our clients evaluate and assess information for significant transaction risks and opportunities. We assist clients to structure the transaction and negotiate the deal. Entities for whom we have undertaken Due Diligence assignments include:

- CSG Limited
- Green Invest Limited
- Jetset Travelworld Limited
- Vietnam Shipbuilding Company

#### Investigating Accountants' Reports

Pitcher Partners has been engaged by many public companies and we have acted as Investigating Accountants in their initial public offering for listings on the ASX and AIM markets, and the restructuring of their operations to achieve the appropriate shift from private to public ownership.

We have also prepared the Investigating Accountants' Reports for capital raising prospectuses, and PDS's relating to the issue of ordinary and preference shares, convertible notes, units and debentures. A number of examples include:

- Clean TeQ Limited
- CSG Limited
- Greenerth Energy Limited
- Green Invest Limited
- Ingena Group Limited
- K2 Asset Management Holdings Limited
- Prime Retirement and Aged Care Property Trust
- Slater & Gordon Ltd

#### Independent Expert Reports

Transactions can sometimes require shareholder approval with the information provided to shareholders to include an independent expert report. The independent expert report may be required to satisfy sections of the Corporations Act or ASX Listing Rules such as:

- Section 611 - acquisitions agreed on by shareholders
- Section 640 - takeover offers
- Section 411 - schemes of arrangement
- ASX Listing Rule 10.1 - related party transactions

Entities for whom we have prepared independent expert reports include:

- Clean Seas Tuna Limited
- Global Wine Ventures Limited
- Housewares International Limited
- Jetset Travelworld Limited
- Lonsdale Financial Group Limited

- Psivida Limited
- Tassal Group Limited
- Tatura Milk Industries Limited
- Webster Limited

## Valuations

Transactions or events may require the valuation of shares, options, businesses or identifiable intangible assets, being required for a number of different reasons including:

- Corporate - tax restructuring, tax consolidations, sale or disposal of shares, purchase price allocation, and other requirements pursuant to accounting standards such as asset impairment assessments.
- Litigation - matrimonial disputes, shareholder disputes or loss of profit claims

## Forensics

Our Forensic investigation experience and knowledge allows us to provide detailed and reliable expert reports to our clients and, if necessary, expert witness testimony before a court. Our Transaction Services team have been involved in assisting in a large number of commercial disputes and are able to apply their extensive experience in the following:

- Analysing complex transactions in order to quantify the assets and liabilities of the parties to a dispute
- Asset tracing and recovery as a result of a dispute, false accounting, suspected misappropriation of funds or asset stripping
- Undertaking a thorough evaluation of the financial positions of parties to a family law property settlement or estate litigation matter

- Other commercial investigations involving:
- Shareholder and partnership disputes
- Minority interest suppressions
- Trade Practices Act litigation
- Breach of contract
- Reconstruction of financial accounts
- Fraud

## Why are we different?

### Partner led and relationship focused

High levels of partner and senior staff involvement enabling early and timely identification and communication of key risks and benefits of the transaction.

### Specialist team

Dedicated team of senior professionals with extensive experience and expertise in our chosen areas of service.

### Big 4 alternative

Pitcher Partner's size and expertise offers a real and viable alternative to Big 4 transaction services conflict/independence considerations.

### Demonstrated capabilities

Over many years we have successfully provided support on a large number of transactions of all types and sizes.

## For further information please contact



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